

ACS Industries, Inc.
Raw Material Surcharge Policy
Monthly Surcharge Calculations
For Orders Shipped: Dec. 1 - 31



Alloy	Ni -Nickel	Cr -Chrome	Fe - Iron	Moly	Ti - Titanium	Cu - Copper	Al - Aluminum	Surcharge Sub Total	6% Scrap Factor	Energy Surcharge	Total Raw Material Surcharge / Lb.
Base Price/Lb.	\$ 2.000	\$ 0.350	\$ 0.064	\$ 3.000	\$ 8.500	\$ 0.750	\$ 0.650				
Current Price/Lb.	\$ 6.402	\$ 1.018	\$ 0.198	\$ 9.726	\$ 9.313	\$ 3.282	\$ 0.822				
Surcharge Applied	\$ 4.402	\$ 0.668	\$ 0.135	\$ 6.726	\$ 0.813	\$ 2.532	\$ 0.172				
304L	% / Lb. 9.25%	19.00%	68.60%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.407	\$ 0.127	\$ 0.092	\$ -	\$ -	\$ -	\$ -	\$ 0.626	\$ 0.038	\$ 0.039	\$ 0.703
309 SS	% / Lb. 13.50%	23.00%	60.20%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.594	\$ 0.154	\$ 0.081	\$ -	\$ -	\$ -	\$ -	\$ 0.829	\$ 0.050	\$ 0.039	\$ 0.918
310 SS	% / Lb. 20.50%	25.00%	50.70%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.902	\$ 0.167	\$ 0.068	\$ -	\$ -	\$ -	\$ -	\$ 1.138	\$ 0.068	\$ 0.039	\$ 1.245
316 SS	% / Lb. 12.00%	17.00%	65.40%	2.50%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.528	\$ 0.113	\$ 0.088	\$ 0.168	\$ -	\$ -	\$ -	\$ 0.898	\$ 0.054	\$ 0.039	\$ 0.991
316 Ti	% / Lb. 12.00%	17.00%	65.40%	2.50%	0.70%	0.00%	0.00%				
	\$ / Lb. \$ 0.528	\$ 0.113	\$ 0.088	\$ 0.168	\$ 0.006	\$ -	\$ -	\$ 0.904	\$ 0.054	\$ 0.039	\$ 0.997
321 SS	% / Lb. 10.50%	18.00%	67.80%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.462	\$ 0.120	\$ 0.091	\$ -	\$ -	\$ -	\$ -	\$ 0.674	\$ 0.040	\$ 0.039	\$ 0.753
430 SS	% / Lb. 0.00%	17.00%	80.80%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ -	\$ 0.113	\$ 0.109	\$ -	\$ -	\$ -	\$ -	\$ 0.222	\$ 0.013	\$ 0.039	\$ 0.275
A286	% / Lb. 25.50%	14.75%	53.50%	1.38%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 1.122	\$ 0.098	\$ 0.072	\$ 0.093	\$ -	\$ -	\$ -	\$ 1.386	\$ 0.083	\$ 0.039	\$ 1.508
Al	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.172	\$ 0.172	\$ 0.010	\$ 0.039	\$ 0.221
Carp 20	% / Lb. 35.00%	20.00%	34.85%	2.50%	0.00%	3.50%	0.00%				
	\$ / Lb. \$ 1.541	\$ 0.134	\$ 0.047	\$ 0.168	\$ -	\$ 0.089	\$ -	\$ 1.978	\$ 0.119	\$ 0.039	\$ 2.135
Cu	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.532	\$ -	\$ 2.532	\$ 0.152	\$ 0.039	\$ 2.723
Inc 600	% / Lb. 72.00%	15.50%	9.60%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 3.169	\$ 0.103	\$ 0.013	\$ -	\$ -	\$ -	\$ -	\$ 3.286	\$ 0.197	\$ 0.039	\$ 3.522
Inc 601	% / Lb. 60.50%	23.00%	11.90%	0.00%	0.00%	0.25%	0.00%				
	\$ / Lb. \$ 2.663	\$ 0.154	\$ 0.016	\$ -	\$ -	\$ 0.006	\$ -	\$ 2.839	\$ 0.170	\$ 0.039	\$ 3.048
Monel 400	% / Lb. 66.00%	0.00%	2.50%	0.00%	0.00%	31.00%	0.00%				
	\$ / Lb. \$ 2.905	\$ -	\$ 0.003	\$ -	\$ -	\$ 0.785	\$ -	\$ 3.693	\$ 0.222	\$ 0.039	\$ 3.954
Ni200	% / Lb. 99.50%	0.00%	0.25%	0.00%	0.00%	0.05%	0.00%				
	\$ / Lb. \$ 4.380	\$ -	\$ 0.000	\$ -	\$ -	\$ 0.001	\$ -	\$ 4.381	\$ 0.263	\$ 0.039	\$ 4.683
Phos. Bronze	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	95.00%	0.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.406	\$ -	\$ 2.406	\$ 0.144	\$ 0.039	\$ 2.589
SnCu	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	98.00%	0.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.482	\$ -	\$ 2.482	\$ 0.149	\$ 0.039	\$ 2.670

Surcharge Policy Notes & Citations:

1. Base Price / Lb. is an approximation of a commodity's price on metal exchanges in the Policy's base year, 2003. This is the price ACS factors into product costing and quotations.
2. Current Price / Lb. is the material's trailing two-month's (i.e. November calculations use September's closing spot averages) on metal exchanges. The Base Price / Lb. is subtracted from this number to calculate the surcharge component applied to indiv
3. ACS factors 6% total scrap on raw material - 3% for wire processing and 3% for finished goods fabrication.
4. Total Surcharge / Lb. equals the Surcharge Sub Total plus the Scrap Factor and is the value applied to individual part weights.
5. For the trailing two months' London Metal Exchange averages used for Nickel, Chrome, Iron and Moly, please visit:
http://www.aksteel.com/markets_products/stainless_surcharges.asp
6. For the trailing two months' New York Mercantile Exchange averages used for Copper, please visit:
http://www.nymex.com/cop_fut_histspot.aspx
7. For the trailing two months' New York Mercantile Exchange averages used for Aluminum please visit:
http://www.nymex.com/alu_fut_histspot.aspx